

For immediate release

Genova, 2nd of July 2015

TANKOA S693 – M/Y SUERTE - Successfully launched

World debut at 2015 Monaco Yacht Show

A True Technical Achievement

TANKOA - the first boutique shipyard with a multi-cultural approach for yacht construction – has the pleasure to announce successful launch of its first yacht, TANKOA S693 – 69.30m.

Yacht name: SUERTE

Tankoa Yachts and Yacht-Ology, Michel Karsenti's company, are pleased to announce impeccable launch of project S693 that will be now known as “*Suerte*”. Built for one of Karsenti's loyal clients, construction of this first yacht of 69.30 meters has been carried out on schedule, notwithstanding the numerous upgrades decided by the client in conjunction with the shipyard.

Suerte will be officially introduced to the public and the yachting industry on the occasion of the 2015 Monaco Yacht Show.

Tankoa Yachts – the “boutique shipyard” based in Genoa – and its global sales and marketing agent, Yacht-Ology are particularly proud of the launch.

As soon as *Suerte* reached the water, she has shown a perfect balance with zero degree lateral inclination and a draft only one centimeter off our calculation.

The technical launch took place – along with first tests on the 25th of June, 2015.

From July 1st until the end of the month, M/Y *Suerte* will undertake its sea trials, technical tests, stability tests, and all necessary Class endurance runs. Yacht will be ready for final delivery mid-August 2015.

Generators, soot burners, AC systems and most of the hydraulic systems have been successfully tested while *Suerte* was still seating on our submersible barge. A few hours later, she was towed to be moored stern to Tankoa 250-meter dock. *Suerte* has already started dock tests and both stability tests with R.I.N.A. and Lloyd's were successfully passed.

The yacht will start cruising second half of August after all the owner's supplies and toys have been safely installed onboard.

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Edoardo Ratto, GM of Tankoa declared right after *Suerte* left the dock: *“Achieving such perfect balance at first launch happens once every 40 new launches. I am truly and sincerely emotional about it because this is our first yacht as Tankoa and despite our impressive technical office, the highest level of professionalism of our engineers and our background in yacht building there are always some unforeseen factors that can affect balance at the time of first launching. Most builders are still capable to compensate an eventual slight balance issue with all that is left to install onboard, but here, we have nothing to correct.”*

Naval Architect Professor Ruggiero, standing on the dock was speechless after seeing *Suerte* being towed out of the barge and declared later: *“I launched more than 400 boats in my life. I don’t remember when I saw last such a perfect result from first time in the water. As good a naval architect can be, once the underwater lines are delivered and tank testing reached satisfactory results, we don’t have full control of what the builder’s technical office and project management do all along the project. In this specific case, I can tell that all they did is just amazing”*.

For Michel Karsenti and Yacht-Ology, the sales and marketing force behind Tankoa, this was not just one more launch as per his words: *“This launch was very emotional for all of us. The entire design phase conducted with Francesco Paszkowski was heading towards creating a modern yacht that would still look very good in ten years down the road. From color renderings to the yacht being assembled in the shed, it is always difficult to get a true feel of what the effect will be once in the water. Seeing her sitting perfectly in her lines gave all of us the feel of a well-achieved teamwork. Getting to such level of technical achievement with a first yacht is the living proof that an Italian yacht builder when investing wisely can compete with the world’s best shipyard. Lots of other builders asked me why when they heard about the Yacht-Ology-Tankoa agreement almost two years ago. I bet they will perfectly understand why after they see *Suerte* during the Monaco Yacht Show! Tankoa is a first class builder, and on our side, at Yacht-Ology, we pride ourselves to be marketers. I guess we will have to work even harder to keep up with the incoming demand we are facing for Tankoa Yachts.”*

Completion of the interiors that are 95% done will take place in water while shafts alignments and engine first start has been conducted 48 hours after launching.

Celebration event

The launching of this first yacht in Tankoa 70 meter series has been celebrated July 1st with a seat down dinner for 500 people gathering Tankoa’s employees, subcontractors, suppliers, international brokers, designers and a selection of international journalists. The 500 guests arrived to the shipyard where a particularly original set up was in place inside our 100-meter dry dock with *Suerte* berthed right in front of it.

As with every action taken by our shipyard, the best professional in event planning has been retained. Arch. Umberto Ottino whose reputation spans all over Europe and the Middle East for luxury brands orchestrated the party.

The pre-dinner speech consisted in a sincere thank you to all parties involved in the construction of this stunning yacht as well as to the experienced owner who trusted Tankoa Yachts for his new built.

The dinner was followed by a very fresh and original light show with flying bubble dancers doing evolutions between the barge and *Suerte* with a concomitant spectacular light show.

Those present were literally blown away by the warmth of the atmosphere that was created on our industrial site reflecting the passion Tankoa Yachts cultivates in the way relationships are handled and how we produced our yachts.

Save the date – Monaco Yacht Show 2015

Tankoa's will organize more events which will take place during the MYS 2015 to be able to spend more time with its followers. One of these will be very exclusive with a true culinary surprise.....stay tuned!

Soon to be released

Two new 53-meter models

During the Monaco Yacht Show as well as the Fort Lauderdale International Boat Show, Tankoa and Yacht-Ology will introduce our new 53-meter concept code names S531 and S532. Two yachts with exceptional design by Francesco Paszkowski with asymmetrical main deck design for S531 and a full wide-body three suites main deck for S532. These two yachts will offer the amenities of much large yacht in a package respectively at 740 GRT and 800 GRT.

SHORT GENERAL SPECIFICATIONS

Hull type:	Twin Propeller Motor Yacht
Classification:	Dual class RINA/Lloyd's (MCA LYC2)
Hull material:	High resistance steel
Superstructure:	Aluminum
Project Engineer:	Ruggiero S.r.l. (Genova)
External Designer:	Francesco Paszkowski Design S.r.l. (Firenze)

DIMENSIONS

Length O.A.:	69,40 mt (228 feet)
Beam O.A.:	11,60 mt (38' feet)
Draft:	3,38 mt (11 feet 1 Inch)
Full displacement:	1.220 t Approx.
GRT:	1.400 GT Approx.
Max. speed (1/2 load):	16,5 knots
Range at 12.5 knots:	>5.000 Nm
Fuel:	160,000 liters
Fresh Water:	37,000 liters

PROPULSION SYSTEM

Main engines:	2 x Caterpillar 3516B
Maximum power:	2 x 1.825 kW [2 x 2480 HP]
Propellers:	Fixed Pitch propellers
Generators:	Northern Lights, 2 x 230 kW + 1 x 155 kW + Emergency gen.
Bow Thruster:	VT Naiad, Electric drive 200 kW
Stabilizing System:	VT Naiad, four fins, at anchor



About TANKOA YACHTS

TANKOA Yachts is a project born late 2008, thanks to a very competent team of managers and investor already involved in the yachting industry, and with a long professional history of successes. Since its inception, TANKOA Yachts' business plan is based on a new philosophy of yacht construction. "Boutique Shipyard" are the most accurate words to describe TANKOA's philosophy, a top quality shipyard focused on yachts ranging mainly from 50 to 90 meters. Limited production, attention to details, use of the latest technologies, precision, rich specifications, ethics and emphasis on Italian building excellence are just a few of TANKOA's values. TANKOA Yachts has opted for "a multi-cultural approach of yacht construction" by integrating various criteria. At TANKOA, the management team is proud to have successfully merged business ethics, high quality precision engineering, and Italian DNA in design and flexibility.

Two experienced and well-known professionals were deeply involved from the first steps of this fascinating industrial history: world renown and respected designer Francesco Paszkowski and naval architect Professor Vincenzo Ruggiero. They are working together on the first two yachts of 70 meters, following TANKOA's philosophy guidelines in yacht construction, based on a total custom production where quality, exclusivity, precision and reliability are the main focuses.

Tankoa Yachts

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